

Message Text

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ACTION COME-00

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TO SECSTATE WASHDC 9873

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EO 11652: NA

TAGS: BEN, PE

SUBJ: MAJOR PROJECT: CENTROMIN MINING COMPLEX
EXPANSION PROJECTS

1. COMERCIAL HERCULES S.A. (COHESA), A CONSULTING FIRM, HAS APPROACHED THE EMBASSY EXPRESSING INTEREST IN CONTACTING BEST QUALIFIED U.S. ENGINEERING AND CONSULTING FIRMS WILLING TO UNDERTAKE PRELIMINARY AND/OR FINAL STUDIES AS WELL AS TURNKEY PROJECTS IN CONNECTION WITH CENTROMIN PERU'S EXPANSION PROGRAM, WHICH COVERS THE FOLLOWING PRIORITY PROJECTS:

A) NEW LEAD SINTERING AND SMELTING PLANT - LA OROYA.
BASIC ENGINEERING STUDIES MADE BY KAISER ENGRS. (USA),
ESTIMATED INVESTMENT \$20 MILLION, FINANCING REQUIRED.

B) EXPANSION OF ZINC REFINING PLANT - LA OROYA. (STAGE ONE
AND TWO)

FEASIBILITY STUDIES CONDUCTED BY SURVEYER NENNINGER AND
CHENEVERT (CANADA), ESTIMATED INVESTMENT \$43 MILLION,
FINANCING REQUIRED, CANADIAN EDC INTERESTED.

C) EXPANSION OF MINE AND CONCENTRATE PLANT - CASAPALCA (LEAD,
ZINC AND COPPER). COMPLETE STUDIES ARE NEEDED, ESTIMATED
INVESTMENT \$11 MILLION, FINANCING REQUIRED.

D) EXPANSION OF MINE AND COPPER CONCENTRATE PLANT - COBRIZA.
FEASIBILITY STUDIES MADE BY PARSONS-JURDEN (USA), ESTIMATED
INVESTMENT \$90. MILLION, HAS WORLD BANK FINANCING.

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E) EXPANSION OF THE OROYA COPPER CURICUT.
FEASIBILITY STUDIES MADE BY SELTRUST ENGINEERING LTD. (LONDON),
ESTIMATED INVESTMENT \$70 MILLION, FINANCING REQUIRED, ANADIAN
EDC INTERESTED.

F) MINERWATER TREATMENT PLANT - CERRO DE PASCO.
FEASIBILITY STUDIES CONDUCTED BY HOLMES AND NARVER (USA),
ESTIMATED INVESTMENT \$10 MILLION, WORLD BANK AND INTERAMERICAN
DEVELOPMENT BANK FINANCING.

2. COHESA, IS A NEW CONSULTING FIRM SPECIALIZING IN MAJOR PROJECTS
THAT INVOLVE INTERNATIONAL CONTRACTS, TENDERS AND DIRECT SALES
ACTIVITIES, PARTICULARLY IN MINING, AGRICULTURE, LUMBER, OIL,
TRANSPORT, INDUSTRIAL, FISHING, AND INSURANCE AREAS. REPORTEDLY,
COHESA'S MEMBERS ARE FIRST CLASS CONSULTING PROFESSIONALS AND
BUSINESS MEN, WHO HAVE ESTABLISHED GOOD RELATIONS WITH BOTH
GOVERNMENT AND PRIVATE ORGANIZATIONS. COHESA IS IN URGENT
NEED OF REQUESTED CONTACTS AND CLAIMS TO BE IN THE CAPACITY OF
SUPPLYING DETAILED INFORMATION ON EACH PROJECT TO INTERESTED
AMERICAN FIRMS.

3. COMMENT: PROJECTS REFERRED TO HAVE BEEN ANNOUNCED BY
CENTROMIN OFFICIALS RECENTLY. THE GLOBAL EXPANSION PROGRAM,
TO BE DEVELOPED IN 1975-1982 PERIOD, INCLUDES 13 SEPARATE
PROJECTS, THE ABOVE SIX BEING ON FIRST PRIORITY. PROGRAM CALLS
FOR TOTAL INVESTMENT OF \$1.294 BILLION, 48 PERCENT OF WHICH TO
BE SPENT IN LOCAL CURRENCY AND REMAINDER 52 PERCENT IN FOREIGN
CURRENCY. APPARENTLY COHESA HAS CONTACTS WITH CENTROMIN OFFICIALS
IN CHARGE OF LISTED PROJECTS. THEREFORE, IT MAY BE A GOOD
ASSOCIATE FOR INTERESTED AMERICAN FIRMS.

4. ACTION REQUESTED: THE MAJOR PROJECT DIVISION IS REQUESTED
TO INFORM ENGINEERING CONSULTING AND CONTRACTOR FIRMS OF THIS
PROPOSAL. INTERESTED PARTY SHOULD CONTACT:

J. BELL-TAYLOR G.
VICE PRESIDENT
COMERCIAL HERCULES S.A. COHESA
AV. CENTRAL 671, OF. 504-505
SAN ISIDRO
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P.O. BOX 2065, LIMA, PERU

CABLE: COHESA; TELEX: 20482PE

SPECIAL HANDLING RECOMMENDED.
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Margaret P. Grafeld
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